

- **General Rate Increase – United States to Australia and New Zealand**

January 10, 2014

Dear Customer,

We would like to inform you that with effect from **April 1, 2014** Hapag-Lloyd will increase rates for all cargoes and all container types from the United States via USA East Coast ports of load to Australia and New Zealand by:

- **USD 75 per 20' Container**
- **USD 150 per 40' Container**

For further information please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG